



**We want to turn  
your project  
into a reality**

**enagas**  
**emprende**

Corporate Entrepreneurship  
and Open Innovation

# Promoting projects for a more sustainable future

Enagás Emprende is our Corporate Entrepreneurship and Open Innovation Programme, supporting and promoting ideas to make the energy world more **efficient, competitive and sustainable**.

Entrepreneurship and innovation form part of our day to day business. That is why we are looking for projects from both inside and outside the company that are in line with our business, to help them grow and transform them into viable businesses.



## Intrapreneurship

Enagás professionals use Ingenia Business to submit their business ideas.

## Open Innovation

External professionals can submit their projects to Enagás.

## Enagás Fab

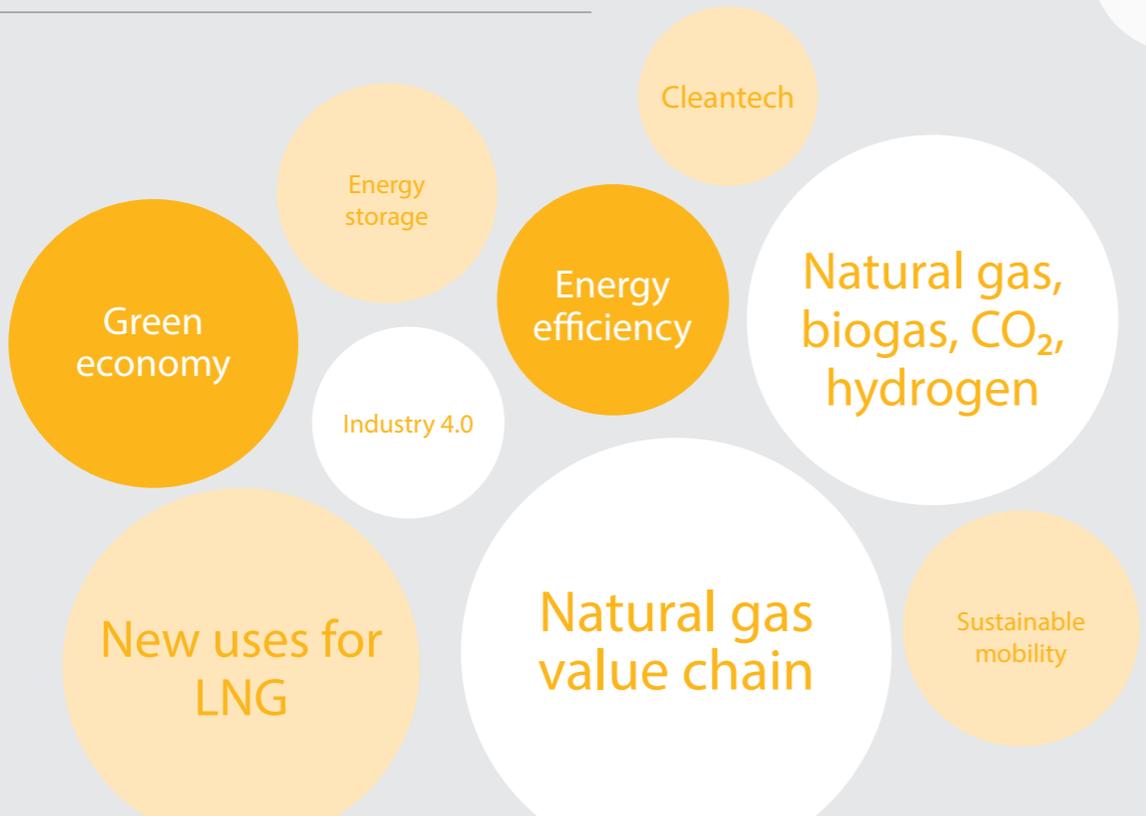
A factory of ideas, an innovative space at our head office for the development of projects from Ingenia and Open Innovation.

# The world is full of challenges and opportunities, it's time to use entrepreneurship and innovation



# We're looking for start-ups that want to change the energy sector

## In which fields?



## Project phases



# As your project is unique, we can offer a tailor-made acceleration programme



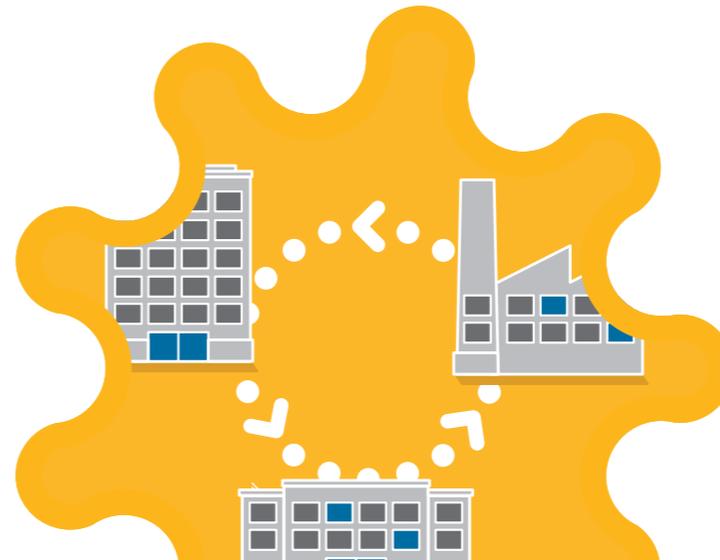
## Smart money

- **Equity for spin-offs / start-ups**  
We provide a financial contribution towards the new company's capital.
- **Crowdfunding among employees**  
We offer our employees the opportunity to become partners of the entrepreneurship projects that we support.
- **Loans (participatory or convertible)**

\*We make tools available to entrepreneurs, who can opt to use one or several as necessary.

## High-added-value resources

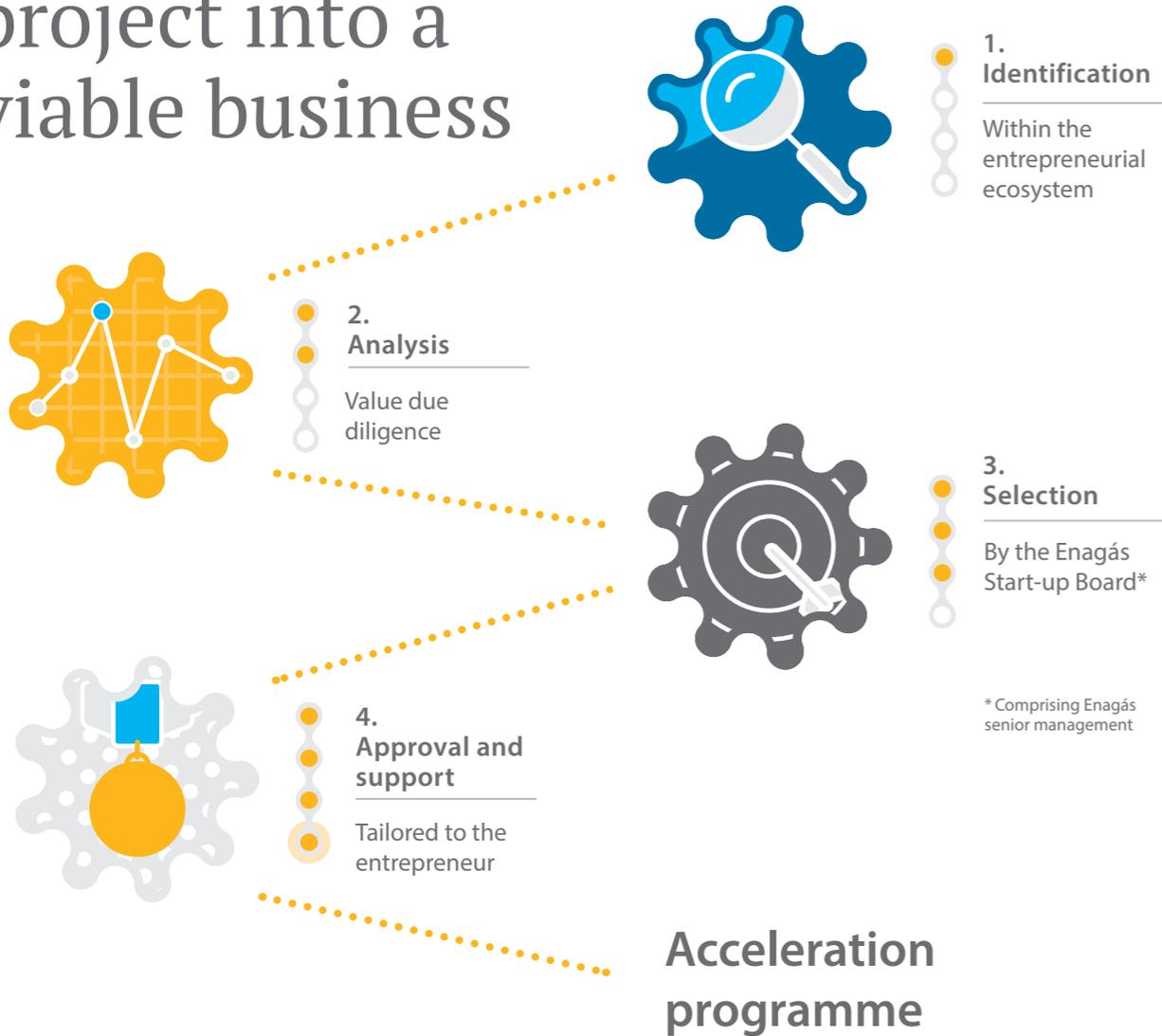
- **Technical validation at Enagás facilities**  
Enagás leadership is founded upon constant technological development in gas infrastructures, which you will have access to.
- **Connection to the industry and market access**  
Enagás is a key stakeholder in the industry and this provides a crucial competitive edge for the Enagás Emprende start-ups.
- **Enagás Fab space**  
Right in the heart of Madrid.



## Training and mentoring with the very best people to help you

- **Tailored training**  
Depending on your needs and requirements.
- **Internal mentoring with senior management**  
An Enagás manager will accompany you in the development of your project.
- **External mentoring with prestigious entrepreneurs**  
A serial entrepreneur will support you and give you advice, entrepreneur to entrepreneur.
- **Premium consultancy with specialists**

# We convert your entrepreneurial project into a viable business



# We are committed to you

- Rigour
- Transparency
- Predictability
- Flexibility
- Adaptability
- Speed
- Connection
- Leadership

Enagás can be your:

- partner-investor
- preferred client
- industrial-commercial partner

## Why submit your idea to Enagás?

- Highly specialised environment
- Tailored support for each start-up
- Immersion in the industry
- Mentoring from senior management
- Technological validation

# We are experts in natural gas

We have been developing, maintaining, operating and managing gas infrastructures and networks for almost 50 years. We have built the main infrastructures of the Spanish Gas System, making it one of the best systems in the world.

We also independently guarantee gas supplies, promote competition and encourage its use as the cleanest, most economical and efficient fossil fuel.

“ Innovation is essential if we are to take full advantage both of the new opportunities offered by our opening-up and international development process, and the opportunities related to new uses of gas as the cleanest fossil fuel. ”

These three projects are now three start-ups, thanks to the support of Enagás Emprende:



### Marcelino Oreja

Enagás Chief Executive Officer, in the General Shareholder's Meeting 2016

The world's most sustainable company in its sector

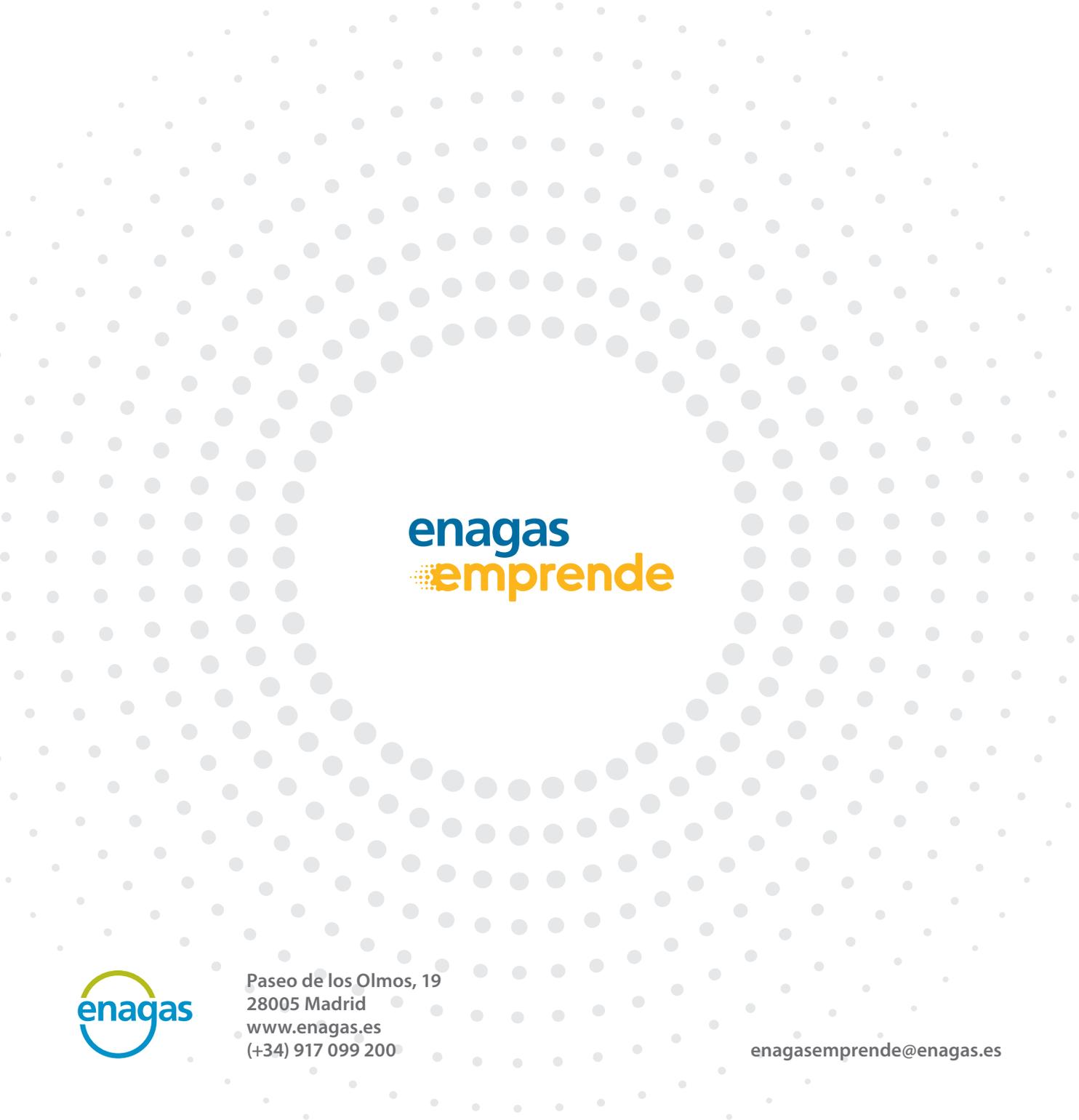
10 consecutive years in the DJSI



An international company, listed on the Ibex 35 since 2002

- 1 Spain
- 2 Mexico
- 3 Chile
- 4 Peru
- 5 Greece, Albania and Italy
- 6 Sweden





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