

1H 2017 Results

July 18th, 2017



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Highlights

- In accordance with the rules and requirements established by the applicable accounting standards (IFRS), the criterion of presenting the result using the Equity Method has been changed, and is now recorded within the Operating Profit, to the extent that the affiliates companies perform the same activity as the corporate purpose of the Enagás Group. For the purposes of the management information, the PPA (Purchase Price Allocation) will be included in the depreciation line of the income statement.
- Since January 2017, the consolidation perimeter has incorporated GNL Quintero in the Enagás financial statements using global integration. To make it easier to compare these results with 2016, we have presented the proforma information, integrating GNL Quintero using the equity method ("stand alone financial information") considering a 45.4% participation.
- The company's net profit at 30 June 2017 increased by +25.6% with respect to the same date in 2016, to 269.1 million euros. Without taking into account the accounting effects deriving from the consolidation of GNL Quintero for the amount of 51.5 million euros, the growth of the stand alone net profit compared to H1 2016 would be 1.6%.
- The FFO (Funds from Operations) at the end of H1 2017 increased to 481.2 million euros, +16.1% higher than that generated in the same period of 2016 due to the greater collection of dividends from our affiliates, 84.5 million euros compared to 49.6 million euros as of 30 June 2016, and due to the effect of the global consolidation of Quintero on 1 January 2017.
- El OCF (Operating Cash Flow) reached 604.9 million euros, +55.7% higher than the 388.5 million euros reported on 30 June 2016. This increase is mainly due to a more favourable evolution of the working capital as a result of the higher turnover of the Gas System due to the increase in gas demand in Spain.
- **The contribution of affiliates companies to the after-tax stand alone profit** on 30 June 2017 was **15.6%**, higher than the 12.3% registered in the same period of the previous year.
- ** Net investments on 30 June 2017 were **202.0 million euros. The most important** items included are the cash outflow for the payment of the guarantees provided in Gasoducto Sur Peruano for the amount of 213 million euros and 84.8 million euros of ongoing investment in TAP, the increase in participation in the COGA company for 8.2 million euros and the sale of 15% of the capital of GNL Quintero to ENAP for the amount of 140.6 million euros.
- In its 2017 annual review, Fitch and S&P affirmed Enagás rating at "A-".
- The Company's stand alone net financial debt at the end of H1 2017 stood at 4,482.5 million euros, leaving an FFO (last 12 months)/Net Debt ratio of 17.2%. Including the net debt of GNL Quintero (694.6 million euros), the net debt stands at 5,177.1 million euros.
- **The stand alone net average financial cost** was **2.3%. If we consider the effect of the consolidation of GNL Quintero, the net average financial cost is 2.8%.**
- The **demand for natural gas** from the national market reached 169,075.5 GWh, +**6.5%** more than that on 30 June 2016.
- On 5 July, the Company paid 0.834 gross euros per share as complementary dividend for 2016. This payment is a gross dividend distribution of 1.39 euros per share charged to 2016.



Main highlights

Income Statement

January-June		Stand alone	Global Integration	Chg % Stand Alone	Chg % Global I.
(€ Mn)	1H2016*	1H2017	1H2017	2017/2016	2017/2016
Total revenue	606.5	596.1	688.0	-1.7%	+13.4%
EBITDA	477.1	473.1	536.2	-0.8%	+12.4%
EBIT	328.8	323.1	361.9	-1.7%	+10.0%
Net profit	214.2	217.6	269.1	+1.6%	+25.6%

(*) EBITDA and EBIT 2016 restated according to new criteria for the presentation of affiliates company results.

Balance sheet and leverage ratios

	2016	Stand Alone	Global I.
	December	June 17	June 17
Total assets (€ Mn)	9,248.0	8,849.1	10,485.9
Net debt (€ Mn)	5,089.0	4,482.5	5,177.1
Equity (€ Mn)	2,373.7	2,434.2	2,485.7
Net Debt / EBITDA ⁽¹⁾	5.2x	4.5x	4.9x
FFO/net debt	15%	17.2%	15.9%
Net debt cost	2.4%	2.3%	2.8%

(1) EBITDA adjusted for dividends obtained from affiliates

Cash flow and Investments

January-June (€ Mn €)	1H 2016	Stand Alone 1H2017	Global Integration 1H2017	Chg % Stand Alone 2017/2016	Chg % Global I. 2017/2016
FFO	414.3	425.5	481.2	+2.7%	+16.1%
Dividends received from affiliates (2)	49.6	86.3	84.5	+73.9%	+70.4%
Net investment	193.1	200.1	202.0	+3.5%	+4.6%

(2) Includes subordinated debt net interest charged to affiliates

According to the Guidelines on alternative performance measures published by the European Securities and Markets Authority on 5 October 2015 (ESMA/2015/1415es), the corporate website published a glossary of definitions and reconciliation with the items presented in the Financial Statements of certain alternative financial measures used in this document.



Earnings Performance

Income Statement

Millions of euros	1H2016	1H2017	1H2017	1H2017	Chg %	Chg % 2017
(non-audited figures)	Proforma	Stand Alone*	Quintero	Global Integration	2017 Stand Alone/2016	Global I /2016
Income from regulated activities	566.7	566.0	0.0	566.0	-0.1%	-0.1%
Other operating income	39.8	30.2	91.9	122.1	-24.2%	+206.9%
Total revenues	606.5	596.1	91.9	688.0	-1.7%	+13.4%
Personnel expenses	-54.2	-60.2	-4.1	-64.3	+11.2%	+18.8%
Other operating expenses	-112.3	-113.9	-12.1	-126.0	+1.4%	+12.2%
Operating Expenses	-166.5	-174.2	-16.2	-190.4	+4.6%	+14.3%
Results from equity affiliates	37.1	51.1	-12.6	38.6	+37.9%	+4.0%
EBITDA	477.1	473.1	63.1	536.2	-0.8%	+12.4%
Depreciation	-137.5	-132.9	-28.8	-161.7	-3.3%	+17.6%
PPA (Purchase Price Allocation)	-10.8	-17.1	+4.4	-12.7	+58.1%	+17.3%
EBIT	328.8	323.1	38.8	361.9	-1.7%	+10.0%
Financial result	-49.4	-45.0	27.2	-17.8	-8.8%	-63.9%
Corporate income tax	-64.8	-60.0	-6.0	-66.0	-7.4%	+1.9%
Performance attributed to non- controlling interests	-0.5	-0.5	-8.5	-8.9	-0.1%	+1,775.7%
Net profit	214.2	217.6	51.5	269.1	+1.6%	+25.6%

(*) 45.4% of GNL Quintero using the equity method

Presentation criteria for Results from Equity Affiliates

In accordance with the rules and requirements established by the applicable accounting standards (IFRS), the criterion of presenting the result using the Equity Method has been changed, and is now recorded within the Operating Profit, to the extent that the affiliates perform the same activity as the corporate purpose of the Enagás Group. For the purposes of this document, the PPA will be included in the depreciation line of the income statement.

As established in these accounting standards, the change has been made to the extent that the weight of the contribution of the affiliates companies (equity accounted result) on the Company's Net Profit is gaining relevance, and that change improves the true image of the Enagás Group.



This measure does not affect the Company's Net Profit, Balance Sheet, or Cash Flow.

Operating revenues

Total income on 30 June 2017 was 688.0 million euros, which is a +13.4% growth on 30 June 2016. In stand alone terms, without the global integration of GNL Quintero which incorporated 91.9 million euros, income decreased by -1.7% compared to 1H2016.

Operating Expenses

Operating expenses at the end of the 1H2017 were 190.4 million euros, which includes 16.2 million euros for the global consolidation of the GNL Quintero expenses. In stand alone terms, operating expenses rose by +4.6% compared to those registered on 30 June 2016.

EBITDA

In accordance with the new criteria for presenting the results of affiliates, EBITDA reported in 1H2017 includes 38.6 million euros as a contribution from affiliates. Applying the same criteria to the EBITDA of 1H2016, it would reach 477.1 million euros, of which, 37.1 million correspond to the results of affiliates.

Comparing both figures, in the first six months of the year, the EBITDA increased +12.4%, mainly due to the global consolidation of **GNL Quintero, which contributed 63.1 million** euros.

Millions of euros (non-audited figures)	1H2016 Proforma	1H2017 Stand Alone	1H2017 Global I.	Chg % 2017 Stand Alone/2016	Chg % 2017 Global I /2016
EBITDA without equity affiliates results	440.0	422.0	497.7	-4.1%	+13.1%
Results from equity affiliates	37.1	51.1	38.6	+37.9%	+4.0%
EBITDA	477.1	473.1	536.2	-0.8%	12.4%

Amortization of Fixed Assets

Provision for the impairment of assets rose by +17.6% to **174.4 million euros**. It should be noted that the amortisation figure includes 28.8 million euros corresponding to the consolidation of GNL Quintero (of which 4.4 million euros correspond to its associated PPA) and 12.7 million euros associated to the PPA of our affiliates.

Millions of euros (non-audited figures)	1H2016 Proforma	1H2017 Stand Alone*	1H2017 Global I.	Var % 2017 Stand Alone/2016	Var % 2017 Global I /2016
Depreciation	-137.5	-132.9	-161.7	-3.3%	+17.6%
PPA (Purchase Price Allocation)	-10.8	-17.1	-12.7	+58.1%	+17.3%
Total Amortisation	-148.3	-150.0	-174.4	+1.2%	+17.6%

As a result, **EBIT** on 30 June 2017 amounted to **361.9 million euros**, up by +**10.0%** year-on-year.



Financial Result

The **financial result** obtained in the first half of the year registered a **negative balance of 17.8 million euros,** -63.9% lower than in the first half of 2016, which stood at -49.4 million euros.

It should be noted that the financial results for global integration from H12017 include accounting effects deriving from the consolidation of GNL Quintero for the amount of 52.4 million euros. This positive effect is due to: I) the revaluation of the first acquisition made at Quintero in 2012 according to the valuation carried out on purchases made in 2016 and II) Conversion differences.

To compare with H12017, excluding these effects and the consolidation of GNL Quintero, the stand alone financial results would have amounted to -45.0 million euros, less than the -49.4 million euros registered in H12016.

Net profit

Profit after tax for the Enagás Group amounted to **269.1 million euros,** which is a **25.6% growth** year-on-year. Without taking into account the accounting effects deriving from the consolidation of GNL Quintero for the amount of 51.5 million euros, the growth of the stand alone net profit would be +1.6%.

Note that the change in criteria in the presentation of the results of affiliates companies does not impact the after tax profit or the Balance and Cash Flow that we will comment on below.



Cash Flow and Balance Sheet Consolidated Cash Flow Statement

€ Mn	Jan-June		Global Integration
(unaudited figures)	2016	1H2017	1H2017
EBITDA	477.1	473.1	536.2
Results from equity affiliates	-37.1	-51.1	-38.6
Тах	-21.7	-31.5	-31.5
Interest	-42.3	-59.9	-83.7
Dividends received from investees	49.6	86.3	84.5
Adjustments	-11.3	8.7	14.2
FUNDS FROM OPERATIONS (FFO)	414.3	425.5	481.2
Changes in working capital	-25.8	135.2	123.7
Trade and other receivables	18.4	127.8	134.8
Trade and other payables	-44.2	7.5	-11.1
OPERATING CASH FLOW (OCF)	388.5	560.8	604.9
Net investment	-193.1	-200.1	-202.0
International business	-164.8	-94.0	-96.0
Business in Spain	-30.1	-35.0	-35.0
Other financial assets	0.0	-213.0	-213.0
Proceeds from disposals	1.8	142.0	142.0
FREE CASH FLOW (FCF)	195.4	360.7	402.9
Dividends paid	0.0	0.0	-2.5
Effect of changes in exchange rates	0.0	-19.5	-34.4
DISCRETIONAL CASH FLOW (DCF)	195.4	341.3	366.0
Maturity of long-term debt issued	-65.0	-369.2	-369.2
Total financing requirements before revolving credit facilities	130.4	-28.0	-3.2
Maturity of short-term debt issued	-927.0	-4,530.7	-4,530.7
Total financing requirements	-796.6	-4,558.7	-4,533.9
Long-term debt issues	739.0	-0.1	-0.1
Short-term debt issues	797.5	4,590.8	4,590.8
Net financing flows	544.5	-309.2	-309.2
Proceeds from/(payments for) equity instruments	-8.2	0.0	0.0
Effect of changes in the consolidation method	0.0	0.0	243.1
NET CASH FLOWS	731.7	32.1	299.9
Cash and cash equivalents at beginning of period	224.6	785.5	785.5
CASH AND CASH EQUIVALENTS AT END OF PERIOD	956.2	817.5	1,085.3

(*) 45.4% of GNL Quintero using the equity method



Balance Sheet

ASSETS	December 2016	Stand alone June 2017	Global June 2017
Total non-current assets	7,961.0	7,620.9	8,961.0
Intangible assets	76.4	70.4	978.9
Goodwill	25.8	25.8	188.4
Other intangible assets	50.6	44.6	790.5
Investment properties	24.9	24.9	24.9
Property, plant and equipment	5,002.9	4,893.9	5,678.6
Equity-accounted investments	1,871.0	1,597.3	1,219.1
Other non-current financial assets	916.2	965.9	966.0
Deferred tax assets	69.6	68.5	93.5
Current assets	1,287.0	1,228.2	1,524.9
Inventories	18.2	20.4	27.2
Trade debtors and other receivables	474.3	381.3	398.3
Other current financial assets	4.8	4.4	4.4
Other current assets	4.2	4.6	9.7
Cash and cash equivalents	785.5	817.5	1,085.3
TOTAL ASSETS	9,248.0	8,849.1	10,485.9

LIABILITY

Equity	2,463.0	2,484.5	2,860.5
Capital and reserves	2,373.7	2,434.2	2,485.7
Share capital	358.1	358.1	358.1
Reserves	1,737.2	1,863.5	1,863.5
Treasury shares	-8.2	-8.2	-8.2
Profit for the period	417.2	217.6	269.1
Interim dividend	-132.6	0.0	0.0
Other equity instruments	2.0	3.2	3.2
Net unrealised gains/(losses) reserve	74.6	35.7	-13.0
Non-controlling interests (external partners)	14.7	14.5	387.8
Non-current liabilities	5,416.8	4,919.0	6,148.0
Non-current provisions	184.4	180.1	180.1
Non-current financial liabilities	4,888.7	4,407.0	5,346,4
Bank borrowings	1,657.3	1,210.6	1,210,6
Bonds and other marketable securities	3,106.8	3,108.9	4,046.1
Long-term asset suppliers	0.1	0.0	0.0
Derivatives	103.0	65.7	65.7
Other financial liabilities	21.6	21.7	24.0
Borrowings from related parties	0.0	0.0	0.0
Deferred tax liabilities	297.5	287.5	577.0
Other non-current liabilities	46.2	44.5	44.5
Current liabilities	1,368.2	1,445.6	1,477.3
Current financial liabilities	1,194.2	1,220.3	1,238.9
Bank borrowings	399.4	499.5	499.5
Bonds and other marketable securities	505.0	495.8	514.3
Derivatives	17.3	13.9	13.9
Other financial liabilities	272.5	211.1	211.1
Trade and other payables	174.0	225.3	238.5
GRAND TOTAL	9,248.0	8,849.1	10,485.9



Funds from Operations

FFO (Funds from Operations) at the end of the first half of 2017 amounted to 481.2 million euros. This figure is +16.1% higher year-on-year due to the greater amount of dividends from our subsidiaries and the effect of the global consolidation of GNL Quintero from 1 January 2017.

El **OCF (Operating Cash Flow)** reached 604.9 million euros, +55.7% higher than the 388.5 million euros reported on 30 June 2016. This increase is mainly due to a more favourable evolution of the working capital as a result of the higher turnover of the Gas System due to the increase in gas demand in Spain.

Investments

Net investments on 30 June 2017 were **202.0 million euros.** Of this amount, 35 million euros corresponds to investment in Spain and 167.0 million euros correspond to ongoing international investment, in which the investment in TAP (Trans Adriatic Pipeline) stands at 84.8 million euros, the increase in the stake in COGA amounting to 8.2 million euros, the sale of 15.0% of our stake in GNL Quintero which meant an inflow of 140.6 million euros in the second quarter of the year and the payment of the guarantees associated with GSP (Gasoducto del Sur Peruano) for 213 million euros.

Net Debt

At the end of the first half of the year, **stand alone net debt amounted to 4,482.5 million euros**. Including the net debt of GNL Quintero (695 million euros), the **net debt of the Enagás Group as of 30 June 2017 stood at 5,177.1 million euros**.

It should be noted that the net debt at the end of 2016 already included the amount of the GSP guarantees for the amount of 221 million euros.

In stand alone terms, this debt represents a **Net Debt/EBITDA ratio adjusted by the dividends from our affiliates of 4.5x and a FFO/Net Debt ratio of 17.2%.**

It should be noted that the leverage ratios included by GNL Quintero for global integration (Net Debt/adjusted EBITDA: 4.9x and FFO/Net Debt 15.9%) are undervalued, since one half of FFO and EBITDA has been consolidated and 100% of the GNL Quintero debt.

At 30 June 2017, 77% of the stand alone financial debt had been issued in euros, 21% in US dollars and 2% in Swedish krona. In addition, 22% is institutional debt, 68% is issued in capital markets and the remaining 10% is commercial paper.

As of 30 June 2017, **more than 80% of Enagás' net debt** was **fixed-rate** and the stand alone average net cost, without taking into account Quintero's cost of debt, was **2.3%**, similar to that registered in the same period of 2016. If we take into consideration that effect of the consolidation of GNL Quintero, the average net financial cost would be 2.8%.

Rating agencies Fitch and S&P, in their 2017 annual review, have affirmed Enagás' rating on "A-". Fitch Ratings, in its annual review report published on June 20, 2017, affirmed long-term rating of Enagás at "A-", with a stable outlook. For its part, Standard and Poor's has affirmed on July 17, 2017 its rating of Enagás currently at "A-", changing the outlook from stable to negative.



OPERATING HIGHLIGHTS

Demand

Domestic demand for natural gas as of 30 June 2017 was up +6.5% year-on-year.

Conventional demand remains strong and grew +4.3% on H1 2016, driven by industrial demand, which increased by more than 7.4TW during the first half of the year, mainly due to the increase of cogeneration and new customers.

Demand for gas for the electricity sector, increased by 4.5TWh in the first half of the year, influenced by lower hydroelectric and wind generation, as well as the greater demand for electricity in Spain, which grew by +1.5%.

SIGNIFICANT EVENTS

For the purposes provided for in Article 17 of Regulation (EU) No. 596/2014 regarding market abuse and in Article 228 of the Revised Text of the Securities Market Act, approved by Legislative Royal Decree 4/2015, of 23 October, Enagás immediately publishes and disseminates all relevant information to the market under the terms set forth by regulation. Enagás also sends the Comisión Nacional del Mercado de Valores (CNMV) (National Securities Market Commission) this information to be added to the corresponding official registry.

These communications are available on the CNMV website (<u>www.cnmv.es</u>) in the Relevant Facts section. As well as on the company's website (<u>www.Enagás.es</u>) in the General Information/Relevant Facts section.

Enagás guarantees that the attached text regarding Relevant Facts from 2005 is exactly the same as that sent to and disseminated by the CNMV.



APPENDIX I: CORPORATE RESPONSIBILITY AND SUSTAINABILITY

Indexes, certifications and assessment agencies

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APOTANOS EL PACTO MUNDIAL	Enagás has been a member of the United Nations Global Compact since 2003. Since 2011, the Progress Report has met all the criteria for the GC Advanced level. It was also included in the Global Compact 100 index in 2013.	HEBERCAN SEC	Enagás' management model bears the European Seal of Excellence 500+ EFQM since 2012. Enagás has also been authorised as Ambassador of European Excellence in 2016.
ROBECOSAM Sustainability Award Gold Class 2017	Enagás has been a member of the Dow Jones Sustainability Index World (DJSI) since 2008. It was also named the Gas Utilities and Gold Class leader in the 2016 review.	Reports 20"	Since 2008, the content of Enagás' Annual Report has been externally verified and drawn up under the AA1000APS standard and in accordance with at the Global Reporting Initiative (GRI). The 2016 6 Annual Report has been submitted for the GRI Content Index Service: Exhaustive Conformity Option. Since 2012, it has been prepared according to the integrated reporting principles of the International Integrated Reporting Council (IIRC).
FTSE4Good	Enagás has been a member of the FTSE4Good index since 2006.	📿 GLOBAL 100	Enagás ranks 10th in the Global 100 index for 2017, and is recognised as the first Spanish company to be the global leader of the Gas Utilities sector.
	Enagás has been a member of the Ethibel Pioneer and Ethibel Excellence Investment Registers index since 2009.	Global Challenges Index	Enagás has been rated "B Prime" by Oekom since 2010, and in 2014 joined the Global Challenges Indexes for the first time.
MSCI (1) 2017 Constituent MSCI Global Sustainability Indexes	Enagás has been a constituent of the MSCI Global Sustainability Indices since 2010.	CLIMATE	Enagás has been involved in the CDP Climate Change program since 2009. In 2016 Enagás entered the "Climate A List" of the 193 best climate-change performers. It has also been involved in the CDP Supply Chain program since 2014 and the CDP Water program since 2015.
empresa	Enagás has been certified as a Family- Resonsible Comany since 2007 and maintains its "B+ Proactive" rating.	EMPLOYER ESPANA 2016 CREMECONCLUNCT IN IMPLOYER CONSTROME	In 2016, Enagás was recognised for the sixth year running as being one of the Top Employers Spain, meaning the company was found to be one of the best companies to work for.
1	Enagás holds the "Equality at Work Seal" from the Spanish Ministry of Health, Social Policy and Equality, first issued in 2010.	Lloyd's Register	Enagás holds ISO 9001:2008 certification for its technical system (TSM), asset management, infrastructure development and information systems management processes.
bequal	In 2015, Enagás was awarded the Bequal seal for its commitment to the inclusion of people with disabilities.	Lloyd's Register	Enagás holds ISO 14001:2004 certification for management of gas transmission and storage infrastructure processes, asset management, central laboratory and corporate headquarters. The Company's Huelva and Barcelona plants also have EMAS certification.
16	Since 2011, Enagás has held SSAE 16 certification for its "System capacity management and viability analysis" and "System security of supply/technical management of underground storage" procedures.	Empresa Saludable	The Occupational Risk Prevention Management System of the Enagás GTS, S.A.U., Enagás Internacional S.L.U., Enagás S.A. and Enagás Transporte S.A.U. companies of the Enagás Group hold OHSAS 18001:2007 certification. Enagás has been certified as a healthy workplace since 2015.
Kember 2016/2017 STOXX ESG LEADERS INDICES	Enagás has been a member of the STOXX Global ESG Leaders index since 2011.	Vigequiris	Enagás was included in the Euronext Vigeo Europe 120 index in 2016.
	In 2017, Enagás was included among the 200 leading global companies in promoting gender equality in the workplace.		



APPENDIX II: CONTACT INFORMATION

Corporate website: www.Enagás.es

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